

Agenda

Community Action Board of Directors

Thursday, November 16, 2023, 5-6:30 pm

Zoom Link: https://us06web.zoom.us/j/89792326464?pwd=bzdsZ1FxMVZpb2swTmxxYUlubzdSQT09

Meeting ID: 897 9232 6464 **Passcode:** 955279 **Phone:** +1 (253) 215-8782

Welcome/introductions/sharing

5:00 pm

| | Consent Agenda 5:05 pn | | | | | |
|-------------|------------------------|-------------|---|--|--|--|
| Item Action | | Action | Description | | | |
| 2 | Minutes | Information | Minutes from the October 26 Board of Directors Meeting | | | |
| 3 | Correspondence | Information | Skagit Valley Herald: Change recommended for Skagit County housing assistance | | | |
| | | | program | | | |
| | | Information | Skagit Valley Herald: Port of Skagit, Community Action team up to heat homes | | | |
| | | Information | Skagit Valley Herald: Skagit County preps for state legislative session | | | |
| 4 | Division Reports | Information | Reports from Melissa Self, Sandi Phinney, Philip Prud'homme, & Elizabeth Jennings | | | |
| 5 | Motions | Approve | Motion to approve Minutes of October 26 Board meeting | | | |
| | 7 | Approve | Motion to approve November Finance Report (thru September) | | | |

| | Discussion Agenda | | | | | | | | |
|-----|--|------------------|---|----------------------|------|--|--|--|--|
| Ite | m | Action | Description | Responsible | Time | | | | |
| 6 | Finance | Update | Update on Budget timing and status, and service focus areas. | Davidson; Caswell | 5:15 | | | | |
| 7 | State of the agency | Briefing Update | Review highlights from agency dashboard – and update on staffing structure planning | Henkel | 5:30 | | | | |
| 8 | Board Planning & Engagement | Discussion | Review draft 2024 Board Work Plan | Bennett; Phinney | 5:45 | | | | |
| | Executive Session Director Performance Review | Motion Motion | Review Executive Director Performance Review; ED Contract and Compensation proposal | Davidson; Bennett | 6:10 | | | | |
| | Adjourn | | | | 6:30 | | | | |

Equity-Informed Decision-Making Questions Broad Questions:

- How might this disproportionately affect people of color?
- Is it positive, negative, or neutral in dismantling system racism?

Specific questions for Committees to consider:

- **Equity:** What are the equity questions we should be asking about this decision?
- Voice: What do the people impacted have to say about this? What do our staff say? Who should be at the table?
- Gaps: What is our most vulnerable population, or what population isn't being served?
- Data: What does the data tell us? What don't we know, and how do we find out?
- Asset map: What are our partners doing? What do they think our role should be?



BOARD OF DIRECTORS

Novemeber 2023

| CLIENT SECTOR ME | MBERS | Term Ends |
|-------------------------|---|-----------|
| | KATI ORTIZ | Dec 2024 |
| LAC | Skagit Valley College | |
| CREAT | (360) 421-4400 kati.ortiz@skagit.edu | |
| | CHRISTINA SOLTERO | Dec 2025 |
| CREAT | Burlington-Edison School District | |
| Donor Develop LAC | (360) 421-0704 csoltero@be.wednet.edu | |
| 270 | JAMIE THORNBERRY | Dec 2026 |
| CREAT | Veterans Advisory Board of Skagit County | |
| Housing Develop | (360) 503-9485 thornjb242@gmail.com | |
| | HEATHER WALLACE | Dec 2025 |
| | Head Start Policy Council | |
| | (360) 202-5895 heatherhelpsall@gmail.com | |
| PUBLIC SECTOR ME | MBERS | Term Ends |
| PRESIDENT | RICHARD BROCKSMITH | Dec 2024 |
| Bd Plan & Engmt | Mount Vernon City Council Member | |
| Donor Develop | (360) 826-2094 I richardb@mountvernonwa.gov | |
| Executive | | |
| Finance | | |
| Housing Devel | | |
| Trousing Dever | DANNY HAGEN | Dec 2026 |
| CREAT | Skagit County Assessor | Dec 2020 |
| CREAT | (425) 275-1947 hagen.danny@outlook.com | |
| | TINA TATE | Dec 2025 |
| Housing Devel | Hospital District 304 Commissioner | |
| | (360) 708-2144 | |
| | RON WESEN | Dec 2023 |
| Bd Plan & Engmt | Skagit County Commissioner | |
| | (360) 336-9300 ronw@co.skagit.wa.us | |
| PRIVATE SECTOR M | IFMRERS | Term Ends |
| VICE PRESIDENT | KATE BENNETT | Dec 2025 |
| Donor Develop | True North Consulting | DCC 2023 |
| | (360) 395-8727 bennettrk@comcast.net | |
| TREASURER | GREGG DAVIDSON | Dec 2024 |
| | | DEC 2024 |
| Donor Develop | (360) 708-2292 gregg-davidson@msn.com | |
| Executive Finance | | |
| i munice | CAROLYN MOULTON | Dec 2026 |
| CREAT | Lautenbach Recycling | DEC 2026 |
| | (360) 472-0335 cymoulton@gmail.com | |
| SECRETARY | SILVIA REED | Dec 2025 |
| | Mount Vernon Chamber of Commerce | Dec 2025 |
| Bd Plan & Engmt | | |
| Executive | (360) 395-2944 silvia@mountvernonchamber.com | |



Important Upcoming Dates: All are Invited

If you would like to get added to Committee Communications, please reach out to the following people:

- Finance Committee: Tari Caswell, taric@communityactionskagit.org
- Board Planning & Engagement: Sandi York, sandiv@communityactionskagit.org
- Donor Development Committee: Philip Prud'homme, philipp@communityactionskagit.org
- Housing Work Group: Michele Metcalf, michelem@communityactionskagit.org
- Latinx Advisory Committee: Isabela Ordonez, isabelao@communityactionskagit.org
- Skagit Housing Consortium: Matt Johnson Money: matthew@skagit.org

Thursday November 16, 5-6:30 pm, November Board Meeting- Note that we are meeting on the 3rd Thursday due to the holiday

• Link: https://us06web.zoom.us/j/89792326464?pwd=bzdsZ1FxMVZpb2swTmxxYUlubzdSQT09

Meeting ID: 897 9232 6464Passcode: 955279

• **Phone:** +1 (253) 215-8782

Friday November 17 20, 9:30 am- 10:30 am, Housing Work Group

Link: https://us06web.zoom.us/j/86951287129?pwd=VXhnTVRENUdKZldCMHBFSjZqdEM0QT09

Meeting ID: 869 5128 7129
Passcode: 407622
Phone: +1 (253) 215-8782

Monday November 20, 4:30-5:30 pm, Board Planning and Engagement- Recruitment Focus

Zoom: https://us06web.zoom.us/i/83551235291?pwd=dGpuL3qvLzJvRIBPd2s0RW5hUk9wdz09

Meeting ID: 835 5123 5291
Passcode: 168564
Phone: +1 (253) 215-8782

Tuesday November 21, 1-2:30 pm, Skagit Housing Consortium

• Zoom:https://us02web.zoom.us/j/85884254396?pwd=dHBsMUlxMjd6U2krSHJXMmcrbFQ2UT09

Meeting ID: 858 8425 4396

Passcode: 595743Phone: +1 (253) 215-8782

Tuesday November 21, 3:30-5:00 pm, Donor Development Committee

Zoom: https://us06web.zoom.us/j/9436029776?pwd=Y1U1bWQxdXVodHJjczEzb0lSeTNEUT09

Meeting ID: 943 602 9776

Passcode: 2023

Phone: +1 (253) 215-8782

Friday December 1, 9:30 am- 10:30 am, Housing Work Group

Link: https://us06web.zoom.us/j/86951287129?pwd=VXhnTVRENUdKZldCMHBFSjZqdEM0QT09

Meeting ID: 869 5128 7129

Passcode: 407622Phone: +1 (253) 215-8782

Wednesday December 6, 9-10 am, Brunch & Learn: Skagit Vets Connect

• Link: https://us06web.zoom.us/j/85985412986?pwd=bGNJSFdjZGRLOVF4KzBSWnBGd20rdz09

Meeting ID: 859 8541 2986
 Passcode: 359781

• **Phone:** +1 (253) 215 8782

Wednesday December 6, 3-4 pm, CREAT Committee

Link: https://us06web.zoom.us/i/87174559991?pwd=SXFrOGpKS1dwZHI0c2xaOUNucWhCQT09

Meeting ID: 871 7455 999
Passcode: 450580
Phone: +1 (253) 215-8782

Wednesday December 13, 7:30-9 am, Board Executive Committee

• Link: https://us06web.zoom.us/j/84754093621?pwd=elh5QjhVL2tEblRVaGRXK1BQQTJ1dz09

• **Meeting ID:** 847 5409 3621

Passcode: 155098

• Call Information: +1 (253) 215-8782

**Action

Important Upcoming Dates: All are Invited

Thursday December 14, 8:30-9:30 am, Latinx Advisory Committee

• Link: https://zoom.us/j/91488283677?pwd=aXpmdVNPa0FraFJ1Q3lrUUQ4cStMZz09

Meeting ID: 914 8828 3677

Passcode: 022650

• **Phone:** +1 (253) 215-8782

Friday December 15, 9:30 am- 10:30 am, Housing Work Group

• Link: https://us06web.zoom.us/j/86951287129?pwd=VXhnTVRENUdKZldCMHBFSjZqdEM0QT09

• Meeting ID: 869 5128 7129

Passcode: 407622

• **Phone:** +1 (253) 215-8782

Tuesday December 19, 3:30-5:00 pm, Donor Development Committee

• **Zoom:** https://us06web.zoom.us/j/9436029776?pwd=Y1U1bWQxdXVodHJjczEzb0lSeTNEUT09

Meeting ID: 943 602 9776

Passcode: 2023

• **Phone:** +1 (253) 215-8782

Thursday December 21, 5-6:30 pm, December Board Meeting Note that we are meeting on the 3rd Thursday due to the holiday

Link: https://us06web.zoom.us/i/89792326464?pwd=bzdsZ1FxMVZpb2swTmxxYUlubzdSQT09

Meeting ID: 897 9232 6464

Passcode: 955279

• **Phone:** +1 (253) 215-8782

Wednesday January 17, 2024, 3-4:30 pm, Board Finance

Link: https://us06web.zoom.us/j/89304065625?pwd=MReBX33dlKymdeOfl8udeLieEjQG7R.1

• **Meeting ID:** 893 0406 5625

Passcode: 247940

• **Phone:** +1 (253) 215-8782

Save the Date! 2024 Spirit of Hope Thursday March 28, 5-7 p.m.





330 Pacific Place Mount Vernon, WA 98273 (360) 416-7585 www.CommunityActionSkagit.org

MINUTES OF THE BOARD OF DIRECTORS' MEETING

October 26, 2023 5pm

In attendance:

Members of the Board:

Public Sector:

Richard Brocksmith - present Ron Wesen – present Danny Hagen – present Tina Tate – present

Private Sector:

Kate Bennett - present Carolyn Moulton - present Silvia Reed - not present Gregg Davidson - present

Client Sector:

Jamie Thornberry –present Kati Ortiz – not present Heather Wallace – present Christina Soltero – not present

Guests: Lonnie Rich, Aitkens & Sanders

Staff: Bill Henkel, Tari Caswell, Melissa Self, Sandi Phinney

I. CALL TO ORDER

Board President Richard Brocksmith called the meeting to order at 5:09pm.

QUORUM PRESENT

II. CONSENT AGENDA

Minutes from the Sept 28, 2023 Board of Directors Meeting

Correspondence: Email: Volunteers of America Western Washington Named Skagit County's Coordinated Entry Provider for 2024.

Board Committee Recruitment: Donor Development Com Applications for Sam and Michelle Largent Division Reports

Motion to approve the minutes of the Sept 28 Board Meeting made by Tate second by Moulton, motion passed unanimously.

Motion to approve October Finance Report made by Tate second by Moulton, motion passed unanimously.

Motion to approve Sam and Michelle Largent to the Donor Development Committee made by Tate second by Moulton, motion passed unanimously.

III. DISCUSSION AGENDA

6. Finance Report; Rich, Davidson, Caswell

September numbers agency-wide aren't ready yet because many are still being invoiced, so this month's finance report goes through August (two months lag as usual). Included in the Board packet is also a relatively new grant overview tool that now goes out to managers, which helps us identify spend down status and focus attention where needed (such as on Coordinated Entry and Care Coordination this month). The October Finance report appears to be a significant loss, but approximately \$200k of the \$300k ytd loss are contracts we're still waiting to receive through the Department of Commerce, which is significantly behind in its contracting. Gregg and Tari let the Board know we will not have a budget to present to finance committee or Board in November, as previously hoped, as there have been another round of significant changes to grants and program and staffing structure (including Coordinated Entry contract going away, and a number of new contracts). Because of Tari's scheduled time away in December, we likely will not be able to present 2024 budget until January 2024, though management is busy working on staffing structure and alignment, and budget strategies for 2024. There are no immediate cash flow concerns. As we look at re-stocking a portion of the investments we tapped into earlier, there may be an opportunity for lines of credit attached to these investments. This is something we want to explore with our current investment broker, and our bank partners. Gregg is also recommending a mini-risk assessment on the uncertainties in order to have a clearer picture of the implications of those uncertainties.

Finance committee recently met with our auditor, Lonnie Rich, to review our 2022 audit report, and he repeated this overview for the full board today. Lonnie shared that they are submitting a clean opinion and unmodified opinion, with no findings. He said the most significant change was a change in lease operating standards, specifically with the opening of Cascade Landing, which involves an increase in both assets and liabilities because long-term leases need to be included in both. The agency did experience a \$ 577,000 decrease in net assets, though this included an investment portfolio decrease of \$350,000, and \$150,000 decrease in depreciation. There was also a change and decrease in grant funding coming out of COVID, due to the dip in federal COVID-related funding. Lonnie also explained that they do a compliance audit in addition to the financial audit, as well as a risk assessment process for select programs. They selected LIHEAP (federal home heating assistance) and our "477" cluster (including TANF and CSBG funds). No findings. We are considered a low-risk auditee because we have had clean audits the last two years, as well as for several years before.

Required to tell the Board the auditor's responsibility and the Board's responsibility. Areas of potential risks went through detailed testing; no findings. Did not note any unusual transactions or misstatements.

Motion to accept the Audit Review made by Davison second by Wesen, motion passed unanimously.

7. State of the Agency; Henkel

Thanks to Board members for coming to the Board Retreat, one of the best ever. Bill discussed the recently released impact report and how to get it more into the community, and asked the Board to share it and help to spread the word. Bill also said the Anacortes Resource Center is now officially open in its new space. Under new revenue, Bill highlighted several new grants from Commerce and other sources, including the HCA Glidepath. He also said the delay from Commerce on several grant contracts is impacting not only us, but many sister organizations across the state (including SNAP in Spokane which was considering the possibility of needing to furlough staff until the contracts, which are supposed to start in July, are in place). Staff have been working with

County staff on the transition of Coordinated Entry to VOA, and will soon have a joint meeting with them. Bill has also worked to retain a positive partnership with VOA in the transition, and had Kirk Pearson from VOA at Rotary to help them get connected locally, as they have primarily served Snohomish County. Under community conversations, one continued important topic is around food bank association development, which is part of the county's Population Health Trust food security group's work plan. He also noted that Sen Liz Lovelett will likely take a role in highlighting and solving the specific challenges to rural housing development. Our state association, WSCAP, is also hosting a forum and listening session in early November on rural housing with legislators around the state. Bill also reviewed priority agency needs at the highest level, which included resource center alignment and consistency across the county, as well as developing capacity to drive needed change and transformation, especially with complex and new approaches to service delivery and funding in Care Coordination. When people are working so hard, it's hard to look up and around to thoughtfully and effectively drive needed transformation and change. There will be a lot of changes coming. We are currently looking at a few key new staffing positions and structural changes, such as a resource center lead, a strategic overview position, and more operations capacity. We of course need to making structural changes that are sustainable financially as well.

8. Organizational Structure; Henkel, Phinney

Sandi gave overview of why the staff reflection and planning questions, which were included in the board packet, so that the Board could see firsthand staff's thinking about what they can learn from the past in order to inform the future. Big needs: housing, transportation, childcare.

Richard inserted that if we don't have a budget to review and pass until January, we'll want to follow up on making sure that Bill has what he needs for spending until a 2024 budget is passed.

9. Board Exec; Board Planning & Engagement; Bennett, Phinney, Jennings

Kate also thanked Board members for participating in the recent retreat. We have great collection of take aways, notes and ideas for moving forward. Board Planning & Engagement will have an in-person work session next week to hash out the 2024 board work plan, which will be informed by the discussions at the Board retreat. Will be looking at what we have and what we need to include next week.

BP&E is responsible for Board nominations. Richard will be stepping down as president. We don't yet have an immediate replacement, but Richard will be making calls to Board members.

Richard also asked that we plan for a Board meeting in either Nov or Dec to be in person.

IV. ADJOURN: Meeting adjourned at 6:14 pm.

| BOARD REVIEW & APPROVAL: | Approved as submitted | | Approved with changes noted below |
|--------------------------|-----------------------|---|-----------------------------------|
| ★ Board Secretary | Board Secretary | D | ate Signed |

Correspondence

Skagit Valley Herald: Change recommended for Skagit County housing assistance program October 23, 2023 Brandon Stone @Brandon_SVH

Skagit County may partner next year with a new nonprofit to manage a list of those in the county seeking housing assistance.

An advisory committee of mayors and homeless services experts have endorsed a proposal from Volunteers of America Western Washington that it believes will make it easier for people to get onto the county's list for affordable housing.

The list, which is required by the federal program Coordinated Entry, is now run by Community Action of Skagit County.

Community Action puts people on the list only on an in-person basis at its offices and during limited hours. The process still relies on the faxing of documents, and applicants are required to check in monthly to verify they still need housing assistance.

According to members of the committee, the proposal from Volunteers of America met the goals of county leaders of allowing people to apply during more hours and without having to travel to an office.

"Their interest in catering to the customer" really stood out in the proposal, Mount Vernon Mayor Jill Boudreau said.

Volunteers of America operates the Coordinated Entry program in Snohomish County. Boudreau said she was impressed that during the COVID-19 pandemic Volunteers of America expanded the Snohomish County program and found ways to serve more people.

In Snohomish County, people can get put on the list by phone, can ask questions and can get help with the process, Boudreau said.

"When someone calls for help and they're able to establish a relationship, that alone gives people hope," she said.

Community Action's contract with Skagit County expires in February, meaning the Skagit County Board of Commissioners must select a partner before then.

Advisory committee member Mandi Rothman, who is the executive director of United Way of Skagit County, said she was encouraged by the focus Volunteers of America put on staff retention.

Maintaining a team of experienced staff is "a big factor in the success of the program," she said in an email.

Three nonprofits responded to the county's call for proposals to run the program: Community Action, Volunteers of America and the Everett-based Helping Hands Project.

The three proposals had costs of running the program range from about \$758,000 to \$800,000 a year. Community Action's current contract is for about \$238,000 a year.

Skagit Valley Herald: Port of Skagit, Community Action team up to heat homes

October 24, 2023 Racquel Muncy @Racquel_SVH



Wood at the SWIFT Center in Sedro-Woolley will be given out this fall and winter to provide heat for those in need. The Port of Skagit has teamed up with Community Action of Skagit County on the Port's new Community Firewood Program.

According to a news release, the program was born out of an opportunity and available resources due to the Port owning about 2,000 acres of land, much of which is forested. The Port's maintenance team has put effort into collecting fallen trees and branches that could serve as firewood and bringing it to the SWIFT Center log yard for processing.

According to the release, the goal of the program is to take wood normally left to rot or become an expense to haul off and instead help those in need. "By our dedicated staff utilizing downed wood on the various Port of Skagit properties, we're able to help provide accessible heating source for families that may not be able to afford other heating options," Port Commission President Steve Omdal said in the release.

This past spring the Port connected with Community Action of Skagit County, which will coordinate the distribution of the firewood through its heating and utility assistance services.

According to the release, more than 18 cords of firewood was cut, split and stacked during the summer.

On Nov. 10, Veterans Day, several Port employees will be volunteering their time alongside Community Action volunteers to help load the wood and distribute it to families in need.

For more information or to volunteer with the firewood program, call 360-416-7585 or email seniorservices@communityactionskagit.org.

Skagit Valley Herald: Skagit County preps for state legislative session

BRANDON STONE @Brandon_SVH Oct 24, 2023

Skagit County is focusing on behavioral health, affordable housing and infrastructure in its funding requests for the 2024 state legislative session. The county Board of Commissioners will need to provide a finalized list before legislators convene in Olympia on Jan. 8.

On even years, the Legislature holds a shorter, 60-day session, which means the county should be restrained in its asks, said Josh Weiss, vice president of Gordon Thomas Honeywell Governmental Affairs, the county's lobbying consultant. He recommended the county keep its focus on three or four issues or projects. "This is a supplemental budget year, so (there's) much less time and far fewer resources ... for big requests," he said Tuesday in a meeting with county leaders.

Included on the county's draft list of funding requests is \$3 million to support expanded mental health and addiction treatment at the Skagit Stabilization Campus in Sedro-Woolley.

This would completely fund construction of the planned 48-bed expansion and support hiring so the facility could be fully staffed when it opens — now scheduled for summer 2025, said Jennifer Johnson, deputy county administrator.

The county was already allocated \$12.7 million for construction of the facility during the 2023 Legislative session.

County leaders are also seeking a reliable funding source for the county's drug task force, which is run out of the Sheriff's Office. Weiss said it makes sense to join with other counties in the region to advocate for this, but only if a fix isn't identified in the governor's draft budget, which is expected in December.

Skagit County may also join in a request by Community Action of Skagit County for its 54-unit Kulshan View Housing Project in Mount Vernon. The nonprofit is seeking \$13 million to fund construction of this affordable complex aimed at housing vulnerable students and their families.

Weiss cautioned against asking for funding for several salmon recovery projects. Skagit County has already been allocated \$2 million in state funding to design replacements for 11 culverts that restrict fish passage. That funding includes a local match, and county leaders are worried that paying that local match would come at the expense of other urgent road repairs. They've discussed possibly abandoning the state funding to use county money on other needs. "It's a whole lot of money out of our road fund," county Commissioner Peter Browning said. "Why is that local contribution so significant, and should it be?"

Weiss said county leadership already agreed to the terms of the funding. "I think that's really risky, to back out of a project," he said, adding this could put the county at a "relationship risk" with members of the Legislature.

Several other proposed asks, including funding for removing abandoned vehicles, deal with hot-button issues statewide, he said.

Weiss said the county may not want to spend time and effort lobbying for these issues when others may already be lobbying for solutions.

October 2023 Division Director Report – Melissa Self

Care Coordination

Kathleen Morton, Care Coordination Admin Manager / Jazmin Flores, Care Coordination Manager

Accomplishments:

Two new Care Specialists joined the team.

Challenges:

- We have experienced some movement within the Housing (CC) program with staffing—we've been diligent to ensure that files passed on to new staff members are audited for compliance and notified of any emerging issues in the clients housing stability.
- It has been challenging having staff document their FCS eligible services into EmpowOr that allow us to be reimbursed for our time. Not only does this pertain to Care Specialists getting into the routine of documenting their services. It also came to our attention that Coordinated Entry staff have not been screening for FCS or entering in potential billable units for clients that are eligible.

Emerging Issues:

Although we were able to hire two care specialists to serve clients that we had hoped to be able to work with
FCS clients on our waitlist, due to staff moving into other positions or leaving the agency we have reduced our
capacity to serve households.

Street Outreach

Steven Simmons, Outreach Manager

Accomplishments:

Individual Clients Served: 147/ Service Interactions: 230

Challenges:

We have been short two staff on RNP. We have made hires, with start dates next week.

Emerging Issues:

• We have continued to push back our plans for "Law Enforcement Readiness" ...that is to say, being prepared to respond to LE referrals in the moment (due to staffing). Those referrals are not currently coming in, howeverwith our two new hires; we will begin outreach to our Law enforcement partners by end-of-year 2023. We are hoping to be starting out on a new foot with local law enforcement in 2024.

Resource Center/Coordinated Entry

Dulce Vasquez, Resource Center Manager

Accomplishments:

Our Anacortes Resource Center opened up to the public, and we are eager to serve Anacortes residents.

Emerging Issues:

 With the holidays approaching, staff will be on vacation and we have started to have conversations regarding coverage.

Challenges:

We continue to have an influx of clients seeking services through Coordinated Entry

Mount Vernon and Whidbey WIC and Infant/Young Family Case Management Wende Dolstad - WIC Manager, Jhaveena Broadnax – Site Supervisor

Accomplishments:

- Anacortes WIC operations moved into the new Community Action Anacortes Resource Center.
- The extra fruit and vegetables benefit will be continued for a full year. Receiving small grants to continue the WIC case management program. All WIC staff attended 5 hours of breastfeeding training and 12 hours of Nutrition training that focused on a more holistic approach to weight status.

Challenges:

• Confusion on the part of WIC families regarding the status of WIC and their benefits. The fruit and vegetable benefit was not added until Oct. 23, but retroactive to the 1st.

Emerging Issues:

Concerns about Federal funding. Continuing Resolution funds WIC until November 17.

Equitable Service Delivery:

• Unable to supply supplemental diapers this month due to lack of funds and waiting for grant. Able to provide extra assistance to the most vulnerable through WIC case management.

Skagit Vets Connect

Vernon Hunter, Skagit Vets Connect Lead

Accomplishments:

- Our lobby intake service screener assisted 115 walk-ins and phone inquiries.
 - 1. VAF: Critical Needs (6), Cascade Landing Subsidy (2)
 - 2. Housing: Housing intakes (1), Transitional Housing (4), Senior Stipend (5)
 - 3. Claims and Services: VA compensation and pension claims (20), Claim assessments (31)

Challenges:

- We are recruiting a new hire for SSVF Care Specialist/Service Screener.
- Renovation construction ongoing. Drywall construction is complete.

Emerging Issues:

- Effective October 10th, the VASH social workers will not serve new veterans for housing assistance due to limited staffing.
- One social worker is retiring in November, but the newly hired social worker will not join our office until January 2024.

Skagit Food Distribution Center

Madeline McGonagle, Food Access Manager

Achievements:

- Started purchasing bulk dairy from a local distributor for the food pantries utilizing Local Food Purchasing Agreement (LFPA) funds allocated to us from the WSDA
- Delivered 211 commodity boxes to seniors who are part of the Commodity Supplemental Food Program (CSFP).
 Using our WeFeedWa grant we are also offering produce boxes to these clients every week in addition to their commodity box. The produce boxes are supplied by the Puget Sound Food Hub and include a variety of locally grown products.
- Using our WeFeedWa and F2FP grants we have been purchasing 10,000 pounds of local produce each week to
 distribute to our partner organizations, allowing us to take advantage of all the wonderful products available in
 Skagit during the fall months!
- Using our TEFAP Reach and Resiliency funding through the WSDA we are able to subsidize transportation to the island food pantries which can be very costly!

Challenges:

Our Food Resources Coordinator has accepted a job elsewhere so we are looking to fill their position. This has
left us slightly understaffed during a time of high demand but we are grateful for our volunteers who are willing
to help us fill in the gaps!

Emerging trends, opportunities or threats

• The Farm Bill is in the process of being renewed, and since many of our programs are funded through the farm bill there are upcoming opportunities to advocate for local hunger relief. Hunger Action Day in Olympia is on February 2nd which is a day to advocate for funding that supports the work we do.

Division Report - Sandi Phinney

Here is a very brief overview of the programs I oversee. Apologies for the brevity; much of my work has been focused on the agency restructuring conversations, and I did not warn my staff that their monthly updates were due early! I'm sure there were many more accomplishments and challenges, but this is a start. More detail to come in December.

Energy: Energy saw its busiest month ever this October, with 715 households served and an additional 200 applications waiting to be processed at the end of the month. Note that all of these households are seniors (intake for the general public will open in December) and that in the 2023 program year a total of about 2,270 households were served in the whole program year. One of the differences this year is that our program staff are expected to be the auditing and checking of income eligibility for PSE and CNG. Staff are also expected to be doing basic financial coaching of clients who are behind on their bills, as well as tracking clients referred to and enrolled in other Community Action programs (required by CNG). Staff are working extremely hard to process all the applications and handle incoming calls. Disruptions in internet and phone service have been challenging during this time.

Data: At the beginning of October, programs started using a re-vamped structure in EmpowOR, our client services database, which seems to have gone off fairly smoothly! Kudos to Megan for making adjustments that required minimal change in how staff were entering data but better accessibility of staff to be able to see co-enrollments and services.

Education and Employment: All staff are now settled into suites 107 and 108 in Cascade Place, where we now have a functioning classroom and children's activity room. We will be hiring a (hopefully bilingual) Employment Specialist, as well as a Benefits Planner. Work has begun on planning for tax season, and our Family Engagement Specialist, Jennyfer Lopez, will begin to attend preparation meetings and trainings with the Department of Revenue this week.

East County: East County has seen a large number of Energy clients coming in this past month, and much of their time has been taken up with that. The staff are beginning to get their Care Coordination work off the ground with Christi Weller, Care Specialist based in the East county office, and she has been able to serve her first client with Diversion services. This is a great success as we look for ways to ensure that the same services are available in any of our resource centers.

Senior and Mobility Services: We just hired a Mobility and Senior Services Manager, who will start later this month and will spearhead our work in transportation and expand senior services into more parts of the county. Mariana Brandt, Senior and Disabled Volunteer Services Coordinator, partnered with the Port of Anacortes to host a large firewood distribution event this past weekend.



2023 Fundraising Progress

January 1, 2023 - October 31, 2023

2023 Fundraising Goal & Progress

As of October 31, 2023 we have raised \$492,274 which is about 60% our board approved goal.



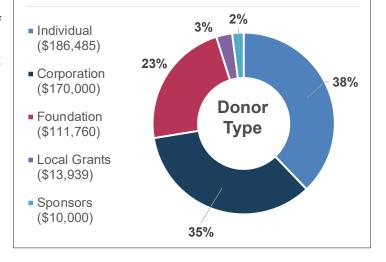


Highlights

- The Norcliffe Foundation awarded \$12,000 in support of the Skagit Food Distribution Center.
- Soroptimist Int'l of Burlington donated \$2,500 in support of Maternity Support Services (MSS)
- The Kiwanis Club of Anacortes donated \$2,000 in support of WIC.
- The Kiwanis Club of Mount Vernon donated \$1,000 in support of WIC.

Thank you to this donor who made generous donations in October:

- The Estate of Patricia Hammon
- Debra Lancaster



In-Kind Donations

- Total FMV of in-kind donations = \$14,550
- 51 in-kind donations YTD
- Additionally, the SFDC received 212,744 pounds (\$459,527) of in-kind food in October.

\$492,274 320 47 \$100
Raised 2023 Donors New Donors Median Gift
YTD YTD YTD Amount

Special thanks to our amazing Donor Development Committee!

Kate Bennett Ray Horak Jill Rohrs Gregg Davidson Darlene Mindrum Christina Soltero

Richard Brocksmith Richard Warsinske Sam and Michelle Largent

November 2023

Community Engagement Board Report

Elizabeth Jennings, Director of Community Engagement

Community Engagement Strategies:

Learn, Volunteer, Advocate, Give, Coordinate, Advance Equity

Latinx Advisory Committee Report

Nov. 9, 2023, via Zoom

Public Policy Listening Session with Statewide Poverty Action Network

Bilingual Spanish/English interpretation provided by The Language Exchange

Background:

- Goal: Equity through Community Needs Assessment:
 - Part of Community Action's charge is to assess community needs and strengths. From this, we improve our own services, we help organize community collaborations to fill gaps, and we advocate in local, state and federal government for policies that help everyone in our communities thrive. To do that, we need to listen to people most impacted by poverty.
- Client Voice: In addition to agency and community data, we also listen to the people we serve. Community Action's Board of Directors established the Skagit Latinx Advisory Committee (LAC) to better listen, understand, and act to improve community outcomes for Latino, farmworker, and families who speak Spanish and Indigenous (to Latin America) languages.
- Strategy: Statewide Partnership & Leadership:
 - Community Action's LAC has earned national recognition for engaging the community in local, state and federal public policy. Now, state and federal lawmakers and statewide advocacy organizations reach out to us, asking for Skagit residents and service providers to share their wisdom and lived experiences.
- Nov. 9 Public Policy Listening Session: The Statewide Poverty Action Network is one coalition
 that helps us set our our legislative agenda, and we help them during the legislative session by
 mobilizing clients, staff and partners to give testimony and urge our lawmakers to make good
 decisions. Skagit was one of four counties where they held listening sessions this year, in
 partnership with Community Action's Latinx Advisory Committee.

Participation:

- LAC & Community Action Board Members: Christina Soltero (Kati Ortiz and Silvia Reed were unable to attend)
- Interpreter: Dayana Fernandez, The Language Exchange
- Facilitation: Isabela Ordóñez, Community Action of Skagit County
- Guests: Statewide Poverty Action Network: Diane Cortese, Lianna Kressin, Erica Walker, Shaun Scott (two bilingual facilitators)
- **Participants:** 29 LAC participants, with 5 sharing their direct experience. Participants who shared included community members at large, human service providers, educators, groups serving children and at-risk youth, and others.

Questions: Participants were asked to share their personal lived experience, or of the families they serve:

- Apoyo comunitario: Community Supports
- Necesidades básicas: Basic Needs
- Deuda y obligaciones financieras legales: Debt/Legal/Financial Obligations
- Seguridad pública: Public Safety

Responses:

- Housing and basic needs:
 - Housing, food, basic needs, gas/car payments/repairs are the highest needs of families.
 Some also see the need for clothing, childcare.
 - Students of farmworker families need stable, year-round housing, to support graduation.
 - More housing for those families is need in Burlington, along with on-site space to have services for parents such as:
 - **■** English language classes
 - Job training and support
 - Universal basic income: With \$300/\$400 mo extra: Families would use it on rent or food, gas/car payments.

• Community Supports:

- Groups where people turn: Opportunity Council (Whatcom), Community Action, Energy Assistance, Food Banks, Housing Authority, DSHS, Department of Licensing
- Organizations providing services need to know:
 - Take the time to build trust with families.
 - For families new to the country, start with the basics about the need to get a drivers license, and laws about driving under the influence. Emphasize
- No tit-for-tat services: One participant who works for a local youth organization shared a story from 15 years ago, about services being tied to participating in a church. She is an immigrant, has lived in Skagit for 20 years, and is the mother of four. At the time of the story, she had no job and the family was living outdoors.
 - "The person who was in charge told me he was trying to make me go into his church. We were not given help because we didn't go to church. Had to walk home, no gas, my children had to hear that, and then walk home on empty stomach. This was a very traumatic experience. How could they make people participate in something they don't want, just to get the help they need. So this is why I started helping people in our communities. I would like services without religion."

Debt/Legal/Financial Obligations:

- Public system: Youth transitioning from justice system back to community didn't have much support. Lack of services for mental health and other supports.
- Legal/Debt resource: Skagit County District Court has a Community Service Program to
 pay off fines. Also if there is something in collections, Judge Howsen will call SBC and
 have it pulled and the client only pays for the original bills. All interest and collection fees
 are waived. I have seen more than 8,000 debt paid CSW.

С

Board Motions

Community Action of Skagit County

November 16, 2023, Board of Directors Meeting

Draft Motions within Consent Agenda

Note: Any Board member may ask that an item within the consent agenda be pulled for separate discussion prior to a vote.

Motion to Approve October Consent Agenda:

1. Approve Minutes from October 26, 2023, Board meeting

<u>Background on Consent Agenda Motion</u>: Please see attached draft minutes from the October 26 Board meeting (Item 2).

2. Approve November 2023 Finance Report (through month of September)

<u>Background on Consent Agenda Motion</u>: This month, the Board Finance Committee reviewed electronically the enclosed November Finance Report (through September 2023). See item 6.

Potential Motion: Approve Consent Agenda (Items 1-2)

Draft Motions within Discussion Agenda

1. Approve Executive Director Performance Evaluation

<u>Background on Consent Agenda Motion</u>: The Board Executive Committee is charged with evaluating each year the Executive Director, and presenting that evaluation to the full Board for its review and potential approval. The review will be shared with the full Board electronically, and reviewed in executive session during this Board meeting.

Potential Motion: Approve Executive Director Performance Evaluation

2. Approve Executive Director Contract and Compensation Proposal

<u>Background on Consent Agenda Motion</u>: Part of the yearly Executive Director review is to establish the Executive Director's compensation and contract, which stipulates compensation and details of the

Executive Director's employment. The proposed contract and compensation will be shared with the full Board electronically, and reviewed in executive session during this Board meeting.

Potential Motion: Approve Executive Director Contract and Compensation Proposal

November Finance Reports through September 2023

| Balance Sheet September | *Preliminary Year-end | Through | Change in |
|----------------------------------|--------------------------|-------------|-----------|
| Comparison | 2022 | 9/30/23 | Value |
| | | | |
| Asset | | | |
| Cash and Cash Equivalents | 827,807 | 539,392 | (288,415) |
| Short-Term Investments | 12,986 | 13,020 | 34 |
| Long-Term Investments | 1,558,647 | 889,272 | (669,376) |
| Accounts Receivable | 1,342,073 | 1,550,386 | 208,313 |
| Prepaids and Deposits | 66,239 | 63,392 | (2,848) |
| Fixed Assets | 4,794,461 | 5,071,726 | 277,265 |
| Depreciation | (1,624,449) | (1,687,600) | (63,151) |
| Furniture and Equipment | 1,051,879 | 1,051,879 | 0 |
| Total Asset | 8,029,644 | 7,491,466 | (538,178) |
| Liabilities | | | |
| Accounts Payable | 100,198 | (3,517) | (103,715) |
| Mortgage | 670,144 | 653,835 | (16,309) |
| Vacation Liability | 126,264 | 140,363 | 14,099 |
| Other Payroll Liabilities | 266,779 | 358,490 | 91,711 |
| Other Liabilities | (13,218) | (11,747) | 1,471 |
| Deferred Revenue | 264,053 | 43,543 | (220,510) |
| Total Liabilities | 1,414,221 | 1,180,968 | (233,253) |
| Net Assets | | | |
| Beginning Net Assets | | | |
| Other | 6,947,903 | 6,599,997 | (347,906) |
| Total Beginning Net Assets | 6,947,903 | 6,599,997 | (347,906) |
| Total Current Net Income (Loss) | (332,480) | (289,499) | 42,981 |
| Total Net Assets | 6,615,423 | 6,310,498 | (304,925) |
| Total Liabilities and Net Assets | 8,029,644 | 7,491,466 | (538,178) |

| Days Cash on Hand | 17.82 | [3] |
|------------------------------|-------|-----|
| Days Investment Cash on Hand | 28.69 | [3] |
| • | | |
| Days Cash in A/R | 50.02 | [3] |

| P&L September | Through 9/30/23 | 2023 <i>Amended</i> Budget | % of Budget | |
|--|-----------------|----------------------------------|----------------|-------|
| Revenue | | | | |
| Federal Grants | 3,823,495 | 4,749,941 | 80.5% | t |
| State Grants | 977,125 | 1,278,274 | 76.4% | 1 |
| Local Grants | 2,486,807 | 3,571,471 | 69.6% | 1 |
| United Way | 10,000 | 0,5,71,1,71 | #DIV/0! | |
| Foundations & Corporations | 393,712 | 243,828 | 161.5% | |
| Contributions | 172,837 | 436,072 | 39.6% | 1 |
| In-Kind | 3,992,482 | 6,048,418 | 66.0% | t |
| Program Revenue | 621,097 | 1,058,191 | 58.7% | t |
| Miscellaneous Revenue | 51,919 | 1,030,131 | 0.0% | 1 |
| Sponsorship Income | 17,500 | 30,000 | 58.3% | 1 |
| эрополятр псоте | 17,500 | 30,000 | 30.570 | t |
| Total Revenue | 12,546,974 | 17,416,195 | 72.0% | [4] |
| | | | | |
| Expenses | | | | |
| Wages and Benefits | 4,472,357 | 6,507,210 | 68.7% | |
| Program Expenses | 3,599,912 | 3,926,822 | 91.7% | |
| Supplies/Equipment | 118,652 | 161,718 | 73.4% | |
| Travel and Training | 60,240 | 54,934 | 109.7% | |
| Telephone | 51,449 | 59,975 | 85.8% | |
| Professional Fees | 195,215 | 154,362 | 126.5% | |
| Licenses, Dues, Subscriptions | 106,785 | 132,075 | 80.9% | |
| Printing and Postage | 27,079 | 31,940 | 84.8% | Ī |
| Insurance | 60,214 | 53,905 | 111.7% | Ī |
| In-Kind | 3,992,482 | 6,048,418 | 66.0% | |
| Occupancy | 104,535 | 307,245 | 34.0% | |
| General and Administrative | 332 | 0 | 0.0% | |
| Miscellaneous Expense | 2,144 | 0 | 0.0% | Ī |
| Marketing/Advertising | 15,011 | 17,900 | 83.9% | Ī |
| Total Expenses | 12,806,409 | 17,456,504 | 73.4% | |
| Net Income (Loss) Before Depreciation & Unrealized Gains/Losses | (259,435) | (40,309) | | [1][4 |
| Depreciation (non-cash expense) | 63,151 | | | |
| Unrealized Gains/Losses | 33,086 | 40,000 | | [2] |
| Net Income (Loss) Including | 33,000 | 10,000 | | 141 |
| Depreciation and Unrealized Gains & Losses | (289,499) | (309) | | [1][4 |
| | | % should be | 75.0% | |

| Funds received/counted as income but | not yet spent |
|--------------------------------------|---------------|
| City of Anacortes | 27,211 |
| Food Lifeline Capacity | 91,544 |
| Peace Health RSC | 15,654 |
| Peace Health Outreach | 14,460 |
| Robert Gates for SVC | 25,500 |
| Total | 174,369 |

November Finance Reports through September 2023

General Notes:

The 2022 audit has been accepted, adjusting entries will be entered into accounting software in October.

2022 Form 990 (tax return) is complete and will be sent separately. Informational only; no action needed.

Notes to Finance Reports:

- [1] As of 9/30/23, we are reflecting YTD net loss of \$289,499 [4] before Depreciation Expense and Unrealized Gains & Losses; and loss of \$289,499 YTD [4] after Depreciation Expense and Unrealized Gains & Losses. Several things to note:
- [a] YTD Foundations & Corporations includes \$221,576 from 2022 Deferred Grant Revenue moved into 2023 income. This is an internal journal entry that is done annually so that budgets don't skew when the funds are spent. Our auditor is aware of this process and income will be reflected on our audited financials in the period in which it was received.
- [2] Unrealized gains on our investments through September were \$33,086
- [3] Days Cash on Hand at the end of September was 17.82, Days Investment Cash on Hand is 28.69, and Days Cash in A/R is 50.02. For a combined total of 96.53. Days cash on hand is calculated by taking our "normal" annual operating budget, less in-kind, dividing by 365 days. "Normal" daily operation amount has increased for 2023 to \$30,994.
- [b] <u>Definition</u> of what cash is counted in which account: **Cash and cash equivalents:** Checking and Sweep (Savings) account **Short-term investments:** NCCU CDs **Long-Term Investments:** Baird Funds and Skagit Community Foundation. All cash, short-term and long-term investments are liquid and are used in calculating Days Cash on Hand.
- [4] Income and overall loss does not reflect approximately \$100k income for invoices that have not been created yet. We have approximately 6-8 grants for which we received contracts in October and have not caught up on invoice or still have not received contracts.

Community Action DASHBOARD

Financials as of September 30, 2023

Assets \$ 7,491,466

Liabilities \$ 1,180,968

Fund Balance \$ 6,310,498

Net Income/Loss

Month \$

YTD \$ (289,499)

November 2023

Responding to
Agency
Pressure Points

HOT TOPICS

New enterprises and Revenue. \$224,500 per year contract with the HCA for Glidepath programming (connecting HEN clients w/ FCS employment); \$200,000 (biennium) Tax Credit Outreach grant; \$12,000 Norcliffe Foundation (Skagit Food Distribution Center); \$2,500 Soroptimist International of Burlington (outreach to migrant communities); \$2,000 from Kiwanis Club of Anacortes and \$1,000 from Kiwanis of Mount Vernon (WIC).

Recent Progress on Strategic Plan

Staff have been hard at work reflecting on their accomplishments and reflections as the plan for the goals they would like to tackle in 2024. The key agency-wide goals are

- stabilize the agency,
- operationalize equity, and
- establish the agency as a community leader in connecting people with support and resources they need for their own stability, and to work toward their goals.

Service Highlights:

We are celebrating another student passing the GED! This significant accomplishment entails passing four tests (ELA, Social Studies, Science, and Math) and requires many months of study and preparation. Two more students have only one more test to pass. While we don't serve large numbers of GED students, the achievement can be transformational in students' lives because it is a pathway to employment, higher income, and greater confidence. Additionally, we just finished setting up the classroom and children's activity room in Suites 107 and 108, which are now being used for classes and agency meetings.

How can I help this month? Help us thank our supporters; help us form new relationships in the community with your networks and connections!

Trends in Needs and Services

Anticipating the loss of Coordinated Entry contract, we are highlighting major agency needs, including: 1) Resource Center alignment and consistency, 2) The capacity across the organization to think and act strategically, especially for our most complex transformation, and 3) Strategic approach to connecting clients to support and resources, especially in geographically remote and BIPOC communities. Priority challenges in the nearer term include:

- Our Coordinated Entry contract ends Jan 31.
- Though CE staff are either going on vacation or looking for new jobs, we still need to meet the needs of the contract, including the PITC, and as we experience an increase and influx of CE demand.
- Care Coordination is still not financially sustainable.
- Other programs (E&E, Mobility & Senior Services, Street Outreach) are experiencing growth.

We are thus prioritizing the formation of a staffing structure and processes to provide quality customer service and meet our mission in a way that is financially sustainable.

Community Conversations and Partnerships

- Population Health Trust launching Food Security Work Group (with initial goals that include the work of our Food Distribution Center)
- Skagit Housing Consortium claims initial focus on educating the broader community on Housing issue and solutions.

| !!DRAFT!! BOARD Work Plan 2024 | | | | | | |
|--------------------------------|---|---|---|----------|-------------|-------------|
| Ctte | GOAL | Stratogy and/or Massurable Target | ACTION ITEMS | DUE Date | STATUS | RESPONSIBLE |
| | | Strategy and/or Measurable Target | ACTIONTIEWS | DUE Date | SIAIUS | RESPONSIBLE |
| GOV | ERNANCE | | | | | |
| Core Theme | e: High Impact Organization riorities: Financial Health & Stability & Data-Driven Decisionmaking & C | Continuous Improvement | | | | |
| ou atogio i i | 1 | ontinuodo improvement | | | | |
| BP&E | Community Action is well-known and respected in the community. | Board AND committees use and communicate agency mission and vision to others. | Board reviews and practices mission, vision, and key talking points after Agency has developed key language and communication priorities. | | Not started | |
| DPQE | Board participation is accessible. | | | | Not started | |
| | 3 | | | | Not started | |
| | Board committees are fit for the purpose of the Board Work Plan. | | | | Not started | |
| | 4 | | | | | |
| | Operate within a balanced budget | | | | Not started | |
| Finance | 5 | | | | | |
| | Infrastructure and capacity align with agency growth | | | | Not started | |
| | | | | | | |
| | Develop robust financial risk assessment and learning tools. 7 | | | | Not started | |
| | Establish a system to evaluate completed projects (from 2023) | | | | Not started | |
| | 8 Streamline the structure for Housing Work Group (from 2023) | | | | Not started | |
| HWG | 9 | | | | Not started | |
| iiii o | Strengthen housing development partnerships with other organizations. (from 2023) | | | | Not started | |
| | 10 | | | | | |
| | Keep racial equity at the forefront in discussions and decisionmaking (from 2023) | | | | Not started | |
| EQUI | ITY | | | | | |
| | e: Stronger Community riorities: Accessible, Equitable, & Inclusive Services | | | | | |
| Core Theme Strategic Pr | e: High Impact Organization riorities: A Supportive & Inclusive Workplace Culture | | | | | |
| _ | 1 | | | | | |

| | UDDA | ETH DOADD W | Jarila Diana 0004 | | | |
|----------------------------|--|---|---|-----------|-------------|-------------|
| | <u> </u> | <u>AFT!!</u> BOARD W | ork Plan 2024 | | | |
| | | | | | | |
| Ctte | GOAL | Strategy and/or Measurable Target | ACTION ITEMS | DUE Date | STATUS | RESPONSIBLE |
| | | | Consider options for an equity award to give on housing, or something similar, and make a decision on how to recognize DEI leadership and/or consider an affirmation of equity goals to be signed by members. | | Not started | |
| BP&E | Board members are diverse, promote DEI initiatives, communicate the strategy, and provide recognition for DEI champions. | Identify Board, agency, and community initiatives to promote and highlight. | Analyze current membership against recruitment matrix. Identify what "representation" means reflective of which community. Recruit at least X new Board or committee members that help the Board diversify based on our Board recruitment matrix - or people to be in the pipeline as a candidates. | | Planning | RESPONSIBLE |
| | 2 | | | | | |
| | Operationalize the Equity Decision-Making Tool | | BP&E committee members show other committees the equity decision making tool and gives examples of how it can be used. | June 2024 | Planning | |
| ADV | DCACY | | | | | |
| | : Stronger Community iorities: A Catalyst for Change | | | | | |
| | 1 | | | | | |
| | Community Action is well-known and respected in the community (crosswalk w/ Governance goal). | Build long-term relationships with elected officials and other decision makers | | | Not started | |
| CREAT | The Board has an External Communications Strategy | Set reasonable goals for Board members to represent Community Action in the community. | Board members develop relationship with X new people. | | Not started | |
| | 3 | , | | | | |
| | Asset Mapping for Stronger Communities | Determine how we measure success and gaps in the stronger community | | | Not started | |
| PHIL | ANTHROPY | | | | | |
| Strategic Pr Core Theme | : Stronger Community iorities: Active and Engaged Community : High Impact Organization iorities: Financial Health and Stability | | | | | |
| | 1 | | | | | |
| | Educational Goal = Board members understand the basics of philanthropy; why local funds are important to supporting programs, flexible funding | Board Members participate in 1-2 educational opportunities; topics to include: Philanthropy basics, | Committee chair communicates expectations to full Board. | | Diagning | |
| | 2 | Relationship fundraising, | | | Planning | |

Committee Chair connects with all Board members

Participation Goal = All Board Members Give (100% giving)

Donor Development Chair speaks about 100% giving goal at Jan-Mar Board Meetings and distributes pledge form

March 1, 2024 Planning

| | !!DRAFT!! BOARD Work Plan 2024 | | | | | | | | |
|-----------------------------|---|--|---|----------|-------------|-------------|--|--|--|
| Ctte Committee | GOAL | Strategy and/or Measurable Target | ACTION ITEMS | DUE Date | STATUS | RESPONSIBLE | | | |
| | Engagement Goal = Board members invite their networks to give, attend events (B&L, SOH, etc), and share messages about donating, participating, volunteering | Board members share Community Action news and messages; Chairs asks board members to self-report; Development Committee sends survey mid year about Board member participation in this goal | Committee members introduce us to at least one new potential donor or business sponsor (or other goal that accessible for all board members?). Or help with a SEE, or sign thank you notes, or what? Sharing messages (social media, Donor Heart, etc) and oppprtunities for volunteering | | Planning | | | | |
| PRO | GRAMS & ASSET MAPPING | | | | | | | | |
| Core Theme Strategic Pri | : People Stabilized and Equipped iorities: All | | | | | | | | |
| | 1 | | | | | | | | |
| BP&E | Identify a process by which staff can bring to the Board specific information and requests for connections in the community and the Board can provide its skills and expertise. | Board reviews the annual CNA, asks questions, and provides feedback and connections. | Starting in January 2024, plan for reviewing a section of the CNA, and previous FY's Data with the Board (identify how and where). | | Not started | | | | |